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Builder Purchasing Services

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**BUILDER PURCHASING SERVICES LLC NAMED TO 2009's "COMPANIES TO WATCH"  
BY HOME BUILDER MAGAZINE**

Littleton, Colorado – Builder Purchasing Services (BPS), *THE BUILDER'S PURCHASING DEPARTMENT™*, has been named as 1 of the 9 "Companies to Watch" by Home Builder magazine in their January 2009 edition. BPS was chosen based on their innovative approach to helping the building industry reduce overhead cost, gain control of job cost management/reporting and provide a means for builders to concentrate efforts more on construction, sales and increasing their bottom line.

Michael McMahon, Vice President of BPS says, "Mark (Henderson, President of BPS) had been working for years on the concept of providing purchasing administration to builders prior to us starting the company. Helping builders reduce the overhead of administrative personnel and automated systems, not to mention yearly licensing agreements, and gaining the control over costs with RealTime reporting and budgeting just makes good sense. We were told by an associate in Dallas, "Builders need you... they just don't know it yet!"

Also in January, BPS finalized an agreement to join forces with Builder Partnerships, a national company offering highly competitive rebate and incentive programs from their top name manufacturer associates to builders throughout the country. Builder Partnerships currently has over 125 builders, more than 60 manufacturers and several service providers associated with their program. BPS sponsored Builder Partnerships' reception at the 2009 International Builders Show on Monday night prior to Tuesday's opening ceremonies and it proved to be a huge success. As part of The Shinn Group, Builder Partnerships also offers educational seminars in exceptional, sound management principles to homebuilders. Because of the tremendous value BPS provides the builder, Builder Partnerships felt this affiliation was a very complimentary match for the builders. Chuck Shinn stated, "For the last several years we have been working very hard to help builders survive the housing recession. BPS allows custom and small volume builders to have a sophisticated purchasing system normally only available to large builders. For the medium to large volume builder BPS provides an option to out-source the purchasing administration as they have had to downsize. BPS allows builders to reduce their overhead costs while maintaining and in many instances improving the control of the purchasing process. BPS services can reduce builders' direct construction costs through better bidding procedures and documentation; purchasing and purchase order administration; and the accounts payable process".

Builder Purchasing Services was established in 2008 as a full service purchasing department for the building industry. Administrative services offered to the builder include the Buyout Process (BPS *securely* puts the builders plans, scopes of work, specifications and instructions to bidders out via email and receives bids back in spreadsheet form for the builder to review), Material Specification documentation, Scopes of Work by trade and municipality, Purchase Order (PO) Release, PO Approval, and check cutting for distribution to the builder's Trade Partners. The systems implemented by BPS account for any changes the builder may need during construction, including Variance PO's, Measurement PO's, Upgrade PO's and Contract Changes. All changes are immediately followed by RealTime job cost reporting by unit, building and project via email to the Builder and any other entity the Builder would like informed of their current status. BPS also tracks all trade's insurance as well as any manufacturer's rebates for the project.

Using BPS lets the builder concentrate on what they do best...build.

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