



FOR IMMEDIATE RELEASE

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Builder Purchasing Services

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**JMC COMMUNITIES STREAMLINES OPERATIONS BY UTILIZING BUILDER PURCHASING SERVICES  
FOR THEIR PURCHASING ADMINISTRATION SUPPORT**

Clemson, South Carolina – Builder Purchasing Services (BPS), *THE BUILDER'S PURCHASING DEPARTMENT™*, has been added to the fine team of JMC Homes of SC (an affiliate of JMC Communities of St. Petersburg, FL) to bring cost and time savings to their Patrick Square master planned community in Clemson, SC by way of their consulting, automated buyout, purchasing administration and job cost management programs. The outsourcing of BPS' services help to streamline the builder's production team so they can concentrate more on sales and construction rather than the day to day management of back office duties.

"Not having to increase internal overhead by way of headcount, training, office space and management is a terrific relief", states Jim Baar, Controller of JMC, "Builder Purchasing Services ([www.BuilderPurchasingServices.com](http://www.BuilderPurchasingServices.com)) knowledge of all aspects of purchasing administration has been made extremely evident throughout the many "Go To" meetings conducted over the last couple of months, their expertise in database management and also in administering our buyout process. We are confident that BPS will manage our purchasing functions so we can concentrate on building and still have procedural controls and constant job cost management at our fingertips."

JMC Communities has been building award winning high-end multifamily construction projects for over 30 years. The Patrick Square project ([www.patricksquare.com](http://www.patricksquare.com)) in Clemson, South Carolina is a Traditional Neighborhood Development which will include 400 single family units including a multifamily and mixed use component. BPS has provided consulting on Patrick Square Scopes-of-Work along with administering the buyout. Purchase order release, job cost management reporting, trade insurance tracking and manufacturer's rebate tracking is slated to begin later this year. "It's not only a pleasure, but an honor to be able to help a builder of this high caliber and reputation as they delve into this new type of project. I know our expertise in buyout and purchasing administration/consulting will benefit JMC both financially and procedurally", says Michael McMahon, Vice President of BPS. "Our involvement in this project will save JMC 40% to 60% in costs associated with administrative operations, not to mention the savings realized in the utilization of automated PO systems and RealTime Job Cost Management."

The services provided by BPS were recommended to the leaders of JMC Communities by Chuck Shinn, of Builder Partnerships ([www.builderpartnerships.com](http://www.builderpartnerships.com)). "BPS' offerings were the perfect fit for JMC on this project", states Chuck, "This is one less thing on the Project Manager's plate as this community takes off. Giving the company sophisticated bidding and purchase order systems along with consistent processes and procedures will save JMC money on operating overhead, reduce risk, control costs and help keep the project running smoothly." Builder Partnerships is also part of JMC's "team", providing consulting and manufacturer's rebates. "The rebates obtained by JMC on a per house basis could conceivably be more than what is needed to pay Builder Purchasing Services fees."

BPS was established as a full service purchasing department for the building industry. Administrative services offered to the builder include the Buyout Process (BPS *securely* puts the builders plans, scopes of work, specifications and instructions to bidders out via email and receives bids back in spreadsheet form for the builder to review), Material Specification documentation, Scopes of Work by trade and municipality, Purchase Order (PO) Release, and PO Approval. The systems implemented by BPS account for any changes the builder may need during construction, including Variance PO's, Measurement PO's, Upgrade PO's and Contract Changes. All changes are immediately followed by RealTime job cost reporting by unit, building and project via email to the Builder. BPS also tracks all trade's insurance as well as any manufacturer's rebates for the project.

Using BPS lets the builder concentrate on what they do best...build.

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